



FOR IMMEDIATE RELEASE: 11/12/2024

ALLIOT TECHNOLOGIES PARTNERS WITH DAIZY TO EXPAND IOT MANAGEMENT OFFERING

Huddersfield, West Yorkshire, UK / December 11th 2024 Specialist IoT solutions provider, Alliot Technologies is pleased to announce a strategic partnership with Daizy, an innovator in IoT enablement. The new partnership sees Alliot become an official distributor of Daizy's comprehensive IoT toolset, designed to simplify the deployment, operation and management of IoT systems on a large scale.

Daizy's tools are built to remove complexities from the IoT stack, offering streamlined project design, installation, and operational management across various IoT solutions. Compatible with LoRaWAN, NB-IoT, LTE-M, Modbus, WiFi, Bluetooth, and more, Daizy provides seamless integration to make IoT accessible to any organisation.

Craig Herrett, Group Director at Alliot Technologies, expressed enthusiasm about the new partnership, stating, "We're thrilled to partner with Daizy. Their platform not only enhances our product portfolio but also aligns perfectly with our mission to make IoT accessible to all. With its flexibility and ease of use, Daizy's platform breaks down barriers in IoT, supporting multiple applications in a single interface. This includes compliance-focused solutions for Legionella monitoring and Fire Safety. We look forward to bringing these unique capabilities to our clients and partners."

Håkan Cronqvist, VP of Sales and Business Development at Daizy was delighted with the new strategic partnership: "We've worked closely with Alliot for a number of years - our new strategic partnership further simplifies the adoption of IoT technology across the enterprise. The combination of Alliot's hardware and connectivity expertise combined with Daizy's open and agnostic IoT toolset ensure that scale and flexibility are built in right from the start. We're excited to expand our relationship and forge closer ties with a key industry partner."

For more information or for a free demo of the Daizy toolset, please contact the Alliot Team.

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FOR MORE INFORMATION PLEASE CONTACT:
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NOTES TO EDITOR:

ABOUT ALLIOT TECHNOLOGIES:

Alliot Technologies is Europe's leading distributor of IoT products. Specialising in LoRaWAN and cellular IoT (NB-IoT & LTE-M). Alliot provides easy access to the best-in-class hardware, services and support to customers throughout the UK and Europe. Alliot's vision is to simplify the set-up

and ongoing management of IoT devices by providing solutions ready to be interfaced with the users' selected IT structure through device provisioning services and support from an expert technical team.

Alliot makes IoT accessible to all, helping partners to develop their solutions from proof of concept to fully scalable commercial solutions, enabling them to take the specific piece they need to bring their projects to life.

For more information, contact Alliot Technologies at contact@alliot.co.uk or visit <https://alliot.co.uk/>

ABOUT DAIZY:

Daizy was founded on the belief that solving three key challenges will unlock transformational growth in Enterprise IoT:

- Ensure simple and efficient device management
- An agnostic solution that works with any device or connectivity
- IoT technology and data are integrated with existing business systems
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Drawing on many years of experience solving the same challenges in the mobile internet market, we're now helping Enterprises adopt IoT – accelerating their digital transformation strategies to create smart assets and embed IoT systems and data into their business processes.

Future proofed and scalable, Daizy is being adopted by a growing number of Enterprises, who are achieving real word ROIs, a competitive advantage and delivering on their business goals.

For more information, contact Daizy at contact@daizy or visit <https://daizy.io>