

# CyRIC IoT & Kerlink to Deploy LoRaWAN® Networks in Cyprus and Offer IoT Solutions and Services



## PRESS RELEASE

**Thorigné-Fouillard, France** and **Nicosia, Cyprus** – July 8, 2021, 6:00 p.m. CEST – [Kerlink](#) (AKLK – FR0013156007), a specialist in solutions dedicated to the Internet of Things (IoT), and [CyRIC IoT](#), an IoT end-to-end network and solutions provider in Cyprus, announced today that CyRIC is Kerlink's official distributor for that country.

The designation follows several years of collaboration on a variety of IoT projects, including the Nicosia Water Board Automatic Water Metering Project. This pilot project monitors the performance of LoRaWAN-enabled water meters under extremely demanding conditions: the meters are encased in a metal structure in a residential-building basement, which affects signal reception. The LoRaWAN® connectivity service is provided by CyRIC's Public LoRaWAN® Network using Kerlink Wirnet™ iStation 868 Mhz LoRaWAN outdoor gateways.

"Establishing CyRIC IoT as a [Kerlink Silver Partner](#) is strategically important to both companies and will accelerate the adoption and growth of LoRaWAN-based solutions in the fast-evolving Cyprus market," said Michalis Stylianou, manager – CyRIC IoT Commercial & Business Development Department. "This partnership is an important milestone and a step forward for CyRIC IoT to offer its customers the opportunity to transform their businesses with LoRaWAN® solutions."

The [LoRaWAN®](#) specification is a low power, wide area (LPWA) networking protocol for wirelessly connecting battery operated devices, such as sensors, to the Internet in regional, national or global networks, and targets key IoT requirements such as bi-directional communication, end-to-end security, mobility and localization services.

The two companies will integrate [Kerlink's Wirnet outdoor gateways](#), its [Wirnet iFemtoCell indoor gateways](#) and [Wanasy Management Center](#) in customized wireless LoRaWAN® networks with CyRIC's hardware and software solutions that were developed in-house or through key partnerships with established vendors. CyRIC's expertise at integrating sensors from various manufacturers combined with Kerlink's robust industrial grade network infrastructure offer is key to deploying reliable and cost-effective IoT solutions to meet the IoT needs of Cypriot customers.

"The growing demand from CyRIC's new and existing customers for performant IoT networks is a significant opportunity for our two companies to serve major verticals, such as smart parking, street lighting, smart buildings, water metering and management with easy-to-operate and robust tailored solutions based on LoRaWAN technology," said Kerlink Key Account Manager Romain Weryk.

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## About Kerlink

Kerlink Group is a leading global provider of end-to-end connectivity solutions for designing, deploying, and operating public & private low power/wide area (LPWA) Internet of Things (IoT) networks. Its comprehensive product portfolio includes industrial-grade network equipment, best-of-breed network core, operations and management software, value-added applications and expert professional services, backed by strong R&D capabilities. Kerlink specializes in enabling future-proof intelligent IoT connectivity for three major domains: Smart City & Quality of Life – urban operations, utilities & metering, retail & public places, infrastructure & hubs, health; Smart Building & Industry – buildings & real estate, industry & manufacturing, asset monitoring & tracking, and Smart Agriculture & Environment – precision agriculture, cattle monitoring & farming, environment & climate, and wildlife protection. More than 140,000 Kerlink installations have been rolled out with over 350 clients in 70 countries. Based in France, with subsidiaries in the US, Singapore, India and Japan, Kerlink is a co-founder and board member of the LoRa Alliance® and the uCIFI Alliance™. It is listed on Euronext Growth Paris under the symbol ALKLK.

For more information, visit [www.kerlink.com](http://www.kerlink.com) or follow us on our social media - Twitter @kerlink\_news, LinkedIn #Kerlink, YouTube - Kerlink

## About CyRIC IoT

CyRIC IoT holds more than 5 years of experience in deploying and operating IoT (LoRaWAN) Networks and IoT hardware (sensors) and software (IoT Platforms). Its portfolio includes end-to-end IoT solutions starting from the design, implementation and operation of the required communication network to the end customer/user solution. The portfolio includes horizontally the majority of available IoT solutions currently available in the market like Smart Parking, Smart Street Lighting, Smart Water Management & Automatic Metering, Smart Buildings solutions and Energy Management, to name a few. CyRIC IoT has already partnered with reputable, market leading manufacturers of IoT networks and products in a joint effort to deliver best-in-class end-to-end solutions to its clients.

For more information, visit [www.iot.cyric.eu](http://www.iot.cyric.eu).



### Upcoming events

**Q2 revenue: 22 July 2020, after market close**

[www.kerlink.com](http://www.kerlink.com)

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## Business Development & Marketing Contact:

CyRIC IoT  
Michalis Stylianou  
+357 22 282828  
[sales@cyric.eu](mailto:sales@cyric.eu)



## Financial press contact:

Actifin  
Isabelle Dray  
+33 (0) 1 56 88 11 29  
[idray@actifin.fr](mailto:idray@actifin.fr)

## Investor contact:

Actifin  
Benjamin Lehari  
+33 (0)1 56 88 11 25  
[blehari@actifin.fr](mailto:blehari@actifin.fr)



## Kerlink press & market analysts contact:

Mahoney Lyle  
Sarah-Lyle Dampoux  
+33 (0) 6 74 93 23 47  
[sldampoux@mahoneylyle.com](mailto:sldampoux@mahoneylyle.com)

