

# Kerlink Partners with Vision Valley, a Leading IoT Network Provider in the Middle East and North Africa

*Pact Designed to Expand Kerlink's Presence in Large Internet of Things Market and Add Industrial-Grade LoRaWAN® Solutions to Vision Valley's Portfolio*



## PRESS RELEASE

**Thorigné-Fouillard, France** and **Dubai, United Arab Emirates (UAE)** – Nov. 30, 2021, 6:00 p.m. CET – **Kerlink** (AKLK – FR0013156007), a specialist in solutions dedicated to the Internet of Things (IoT), and **Vision Valley**, a leader in solutions and services for the Middle East and North Africa telecommunications, networking, and IT industries, today announced their partnership to design, deliver and deploy LoRaWAN® networks in Vision Valley's markets.

Founded in 2002 and with seven offices in the EMEA region and a strong focus in system integration, innovation and cutting-edge technologies, Vision Valley started its IoT Journey in 2013 with clear objectives to become the leading IoT system integrator enabling the delivery of end-to-end smart-city IoT services covering all domains, starting from sensing to application integration. The company has successfully delivered mega projects in the region working with key market players.

Kerlink, a leading provider of solutions for designing, launching and operating public and private LoRaWAN® IoT networks, offers a comprehensive portfolio of industrial-grade network equipment, best-of-breed network-core, operations, and management software, and value-added applications. The company has more than 140,000 installations in 70 countries in all the primary IoT verticals. As Kerlink's partner in the Middle East and North Africa IoT markets, Vision Valley will promote and integrate Kerlink's gateways, including outdoor [Wirnet™ iStation](#) and indoor [Wirnet™ iFemtoCell](#) stations, and [Wanesy™ Management Center](#), a modular and complete solution for provisioning, monitoring and managing IoT networks.

"Vision Valley has become a growing and diversified IoT-solutions provider in the Middle East and North Africa over the past 20 years because they have been quick to identify and respond to new market opportunities," said Romain Weryk, Kerlink key account manager. "Their expertise and brand will help Kerlink expand its footprint in this large region, which has a very promising outlook for LoRaWAN® networks."

"As a pioneer in IoT-network design and deployment, Kerlink is known worldwide as a reliable provider of industrial-grade IoT solutions," said Sameh Elghaly, Vision Valley's general manager. "Adding Kerlink's Wirnet™ iStation and Wirnet™ iFemtoCell gateways, along with Wanesy™ Management Center, to our offerings ensures our customers will have access to products and IP of an industry leader in smart applications of verticals that are key to our region. We are encouraged by our results so far and together with our partner Kerlink we are looking forward for build more success stories in the region!"

*LoRa Alliance® and LoRaWAN® are marks used under license from the LoRa Alliance®.*

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## About Kerlink

Kerlink Group is a leading global provider of end-to-end connectivity solutions for designing, deploying, and operating public & private low power/wide area (LPWA) Internet of Things (IoT) networks. Its comprehensive product portfolio includes industrial-grade network equipment, best-of breed network core, operations and management software, value-added applications, and expert professional services, backed by strong R&D capabilities. Kerlink specializes in enabling future-proof intelligent IoT connectivity for three major domains: Smart City & Quality of Life – urban operations, utilities & metering, retail & public places, infrastructure & hubs, health; Smart Building & Industry – buildings & real estate, industry & manufacturing, asset monitoring & tracking, and Smart Agriculture & Environment – precision agriculture, cattle monitoring & farming, environment & climate, and wildlife protection. More than 140,000 Kerlink installations have been rolled out with over 350 clients in 70 countries. Based in France, with subsidiaries in the US, Singapore, India and Japan, Kerlink is a cofounder and board member of the LoRa Alliance® and the uCIFI Alliance™. It is listed on Euronext Growth Paris under the symbol ALKLLK.

For more information, visit [www.kerlink.com](http://www.kerlink.com)

or follow us on our social media - Twitter @kerlink\_news, LinkedIn #Kerlink, YouTube – Kerlink

## About Vision Valley

Founded in 2002 as a specialized systems integrator, Vision Valley is a leader in solutions and services for the Middle East and North Africa telecommunications, networking and IT industries. From its launch, the company has maintained a strong focus on innovation and cutting-edge technologies in its selected lines of business and has deployed high-quality broadband wireless for more than 500 customers in the region over the past 15 years. As an early contributing member of the LoRa Alliance®, Vision Valley has built its internal capabilities and ecosystem to meet growing customer demand for flexible and reliable Internet of Things networks. It similarly has established strong partnerships with top-tier IoT vendors. The company employs over 400 engineering professionals and operates in seven markets in the Middle East, Africa and Europe.

Visit <http://visionvalley.net>.



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## Upcoming events

**2021 Full Year Revenue: 27 January 2022, after market close**  
[www.kerlink.com](http://www.kerlink.com)



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