Press Release:

LAYER3 PARTNERS WITH LORIOT TO INTRODUCE IOT SOLUTION TO NIGERIA

The West Africa Network and Security company Layer3 partners with the global IoT infrastructure provider LORIOT to expose the potential of the Internet of Things in Nigeria. The partnership, through the deployment of the necessary infrastructure, will focus on smart city and smart building solutions.

Abuja, Nigeria, 07 February 2020 - Nigeria-based company Layer3 and the global IoT company LORIOT announce their partnership aimed at introducing new Internet of Things solutions in Nigeria, with market size estimated to reach $1 Billion by 2025.

Layer3, as network provider and system integrator, will focus especially in the smartcity and smart building sectors providing innovative solutions to a growing market.   Layer3's cloud infrastructure will allow private and public sector organizations to access and maintain control of the data generated by their IoT networks.

"This collaboration will bring the dream of smart offices and cities to life, by allowing devices, machines, and whole buildings to link into extensive data networks. Loriot, through its LoRaWAN technology, together with our cloud infrastructure and expertise will make this happen. We see enormous potential in Nigeria waiting for this change to happen." **Shatse Kakwagh**, Executive Director at Layer3.

LORIOT provides the operation and management software for a LoRaWAN® (Long Range Wide Area Network) network, ensuring peak performance, flexibility, high-security standards and compliance with local regulations. The infrastructure enables IoT sensors to collect and transmit data, through LoRaWAN® gateways, to the application servers enabling IoT solutions across a wide range of sectors.

"Over the last months, we have been observing a growing interest in LoRaWAN technology in Africa. For this reason, last year we upgraded our public infrastructure on the continent to offer better performance to our users. Starting a partnership with a local player, such as Layer3, allows us to support the next phase of this growth process and we expect to see new projects emerge and grow on a large scale in the coming months." Added, **Julian Studer**, CEO at LORIOT.

The ultimate aim of this partnership is to make IoT accessible to everyone, and create a truly interconnected future, powered by smart, cloud-enabled technologies.

ABOUT LAYER3

Layer3 is a leader provider in cloud, secure and scalable networks. We combine our knowledge of world-class technology solutions and our partnership with leading global technology providers to design, implement and support our clients' business transformation ambitions.
At Layer3, the success of our customers is priority. Our culture drives us to work closely with them to truly understand their business and technology needs.

ABOUT LORIOT AG

LORIOT is a global IoT company providing long-range infrastructure for the Internet of Things.
Due to a unique positioning in the LoRa® ecosystem as both software provider and network operator, we are able to provide one of the most powerful and complete solutions in the market.
Our core product is a software for scalable, distributed, resilient and secure operation of LoRaWAN® networks and end-to-end applications that dramatically reduces time to market for our clients.
We offer the network infrastructure to set up, operate and maintain a radio network, integrate sensors and communicate with them over a secure and reliable connection.
Already operating in over 140 countries worldwide, LORIOT is one of the leading LoRaWAN® network solution providers.

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