

Netmore Expands Connectivity in Brazil Through Strategic Partnership with Allcom Telecom

Companies to showcase joint solutions and hybrid connectivity strategy at Smart City Expo Curitiba 2026

São Paulo, Brasil (March 24, 2026) - [Netmore Group](#), the leading network operator and platform provider for Massive IoT, today announced a partnership with [Allcom Telecom](#), taking another strategic step in expanding its leadership in the Brazil IoT market. The collaboration aims to enhance connectivity offerings across the country by providing hybrid low power wide area networks optimized to meet the needs of a broad set of customer use cases across diverse environments.

Through this partnership Allcom will enhance its offering by integrating with Netmore's LoRaWAN infrastructure, allowing customers to use a combination of NB-IoT and LoRaWAN services and seamlessly manage all connected devices in real-time through its Allmanager IoT platform. Unique to MVNO solutions in the region, Allcom also offers satellite backhaul for remote or underserved areas where terrestrial backhaul is unavailable, ensuring operational continuity for critical applications.

With demand for hybrid IoT connectivity growing, Netmore and Allcom are taking a major step forward in reducing complexity for low-bandwidth critical infrastructure and essential business application across Brazil.

"Brazil presents a unique combination of opportunities and challenges when it comes to IoT connectivity," said Gustavo Zarife, VP South America at Netmore. "By combining Netmore LoRaWAN with Allcom NB-IoT in a single offering, we are addressing critical coverage gaps and enabling our customers to scale projects with confidence, regardless of location. Our strategy in Brazil is clear: to deliver a hybrid, resilient infrastructure designed to meet the country's diverse market needs."

Reinforcing this strategy, the partnership also delivers important operational benefits to the market:

"Doing all of this on a single platform is a major differentiator. The partnership brings network resilience, expanded coverage, integrated billing, and other capabilities into one place," says Marcio Fabozi, CEO of Allcom Telecom. "The multi-connectivity strategy enables us to cover customers as comprehensively as possible. It also makes operations simpler, more reliable, and more efficient to support applications across sectors such as utilities, smart cities, agribusiness, tracking, mobility, and industry."

Presence at Smart City Expo Curitiba 2026

Netmore and Allcom will be present at **Smart City Expo Curitiba 2026**, taking place from **March 25–27** at **Arena da Baixada**, in Curitiba. The companies will showcase their strategic partnership and end-to-end IoT connectivity solutions at **booth 4DD**, highlighting how a hybrid approach can accelerate smart city and critical infrastructure projects in Brazil.

On **March 26, 2026, from 16:30 to 17:30 PM**, Netmore and Allcom will also host the session *“Resilient Connectivity as the Foundation of Smart Cities”* at the **Business Space**. The session will explore the role of resilient networks in enabling smart city initiatives. Attendance is limited and available upon prior request.

About Netmore Group

Netmore Group is the leading global network operator for Massive IoT, powering the world’s most advanced and sustainability-focused solutions for utilities, buildings, cities, and other markets that benefit from sensor-connected environments. With a decade of innovation and leadership in IoT platform development and network operations, Netmore continues to set the standard for IoT excellence. Netmore operates in 18 countries and is backed by Nordic infrastructure investor Polar Structure.

About Allcom Telecom

Founded in 2016, Allcom Telecom is a Mobile Virtual Network Operator (MVNO) operating across Latin America, offering comprehensive M2M and IoT solutions. Through its MVNO One Stop Shop model - which integrates multi-network connectivity (cellular, satellite, and LoRa) into a single centralized platform called AllManager IoT- along with devices and software for more than 8,000 customers and over 4.5 million connected devices, its solutions serve sectors such as payments, connected cars, agribusiness, security, utilities and smart cities, tracking and monitoring, Industry 4.0, and digital health, all managed centrally via AllManager IoT.

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