



Press Release:

## TWO10DEGREES AND LORIoT STRENGTHEN THEIR PARTNERSHIP TO OFFER INTEGRATED IOT SOLUTIONS GLOBALLY

**Adelaide, Australia, 5th March 2020 – The innovative and award-winning software solution provider two10degrees and global IoT company LORIoT announce the strengthening of their existing partnership under which two10degrees will be able to offer its customers IoT solutions by combining its innovative GAP platform together with the LORIoT’s LoRaWAN server platform.**

Two10degrees’ flagship product is the Global Alerting Platform (GAP). GAP is a cloud communications platform for building satellite & cellular messaging applications. Two10degrees has already developed a range of ready-to-deploy solutions including Lone Worker, Fleet, Travel, M2M & IoT, as well as a wide range of dynamic custom solutions.

Through this partnership, two10degrees and LORIoT, the global IoT company based in Switzerland, will focus on providing the market with end-to-end IoT solutions inclusive of the LORIoT Private Network Server.

*“Working with LORIoT has been straightforward and highly flexible. They delivered on their promises, allowing us to provide innovative IoT capability to our clients in very short order. We are very pleased with the value this adds to our overall solution family”* **Paul Weiss**, Director of Business Development and Alliances.

Bundling GAP with LORIoT’s platform will give new and existing customers the ability to extend the reach of GAP into the LoRaWAN world of wide-area IoT without having to worry about the individual components of the IoT stack and their integration.

“We have found in two10degrees an extremely serious and reliable partner, the platform they have developed is truly innovative and of excellent quality. Given these premises, this agreement is the natural consequence and we are sure that our clients, large corporations, utilities companies, city governments and multinational organisations will benefit greatly from it.”  
Added, **Julian Studer**, CEO at LORIOT.

## ABOUT TWO10DEGREES

Our Global Alerting Platform (GAP) connects, protects and optimises People & Things.

We help our partners around the world build brilliant communications solutions for lone workers, vehicle telematics, business travel, asset tracking, IoT and beyond. Together, we leverage the power of GAP to build and sell innovative products that connect the world.

## ABOUT LORIOT AG

LORIOT is a global IoT company providing long-range infrastructure for the Internet of Things.

Due to a unique positioning in the LoRa® ecosystem as both software provider and network operator, we are able to provide one of the most powerful and complete solutions in the market. Our core product is a software for scalable, distributed, resilient and secure operation of LoRaWAN® networks and end-to-end applications that dramatically reduces time to market for our clients.

We offer the network infrastructure to set up, operate and maintain a radio network, integrate sensors and communicate with them over a secure and reliable connection.

Already operating in over 140 countries worldwide, LORIOT is one of the leading LoRaWAN® network solution providers.

## LORIOT CONTACT

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