



## **Objenious and Proximus announce a roaming agreement between their national LoRaWAN® networks across France, Belgium and Luxembourg**

**Paris, June 11th 2019 – Proximus and Objenious by Bouygues Telecom announce the establishment of International Roaming services between their Long Range Wide Area Network. Thanks to this agreement, roaming customers provided with services in France also gain seamless access to the Long Range Wide Area Network services Operator in Belgium and Luxembourg and vice versa.**

### **A successful Proof of Concept**

Proximus and Objenious reached this agreement further to a test between the two companies, which began in 2018. Both wished to develop their strategy in IoT managed services. Thanks to their high network availability and national coverage, Proximus and Objenious enable business companies to extend their services beyond their national territory. Business clients, for example in the transportation & logistics and utilities sectors, who have international connectivity requirements, will benefit from a continuous network service between the three countries.

### **A European LoRaWAN® network coming**

This agreement provides clients of both companies with a seamless experience between the LoRaWAN® networks in France, Belgium and Luxembourg. It is a new step towards the development of a unified European coverage and the creation of a transparent service LoRaWAN™ for the numerous partners of operators and their customers who use services in Europe.

Alex Lorette, Director Enterprise Solutions, Proximus:

*“Proximus is proud to announce this first LoRa roaming agreement signed with Objenious. It’s a win win partnership beneficial for both companies and we are convinced that this evolution will generate new business opportunities.”*

Stéphane Allaire, CEO of Objenious:

*“Objenious is already engaged in a global roaming policy. This new roaming agreement with Proximus comes after agreement signed with Swisscom in January. We aim to unify carrier*

*nationwide Lorawan® networks across Europe and further. We already propose seamless connectivity across 4 countries. It's a strong signal for our customers and their international business development. Lora Technology definitely stands as the leading LPWAN technology available in more than 100 countries with more than 80 million devices connected.*

### **About Proximus**

The Proximus Group is a telecommunication & ICT company operating in the Belgian and international markets, serving residential customers, businesses, and public institutions. Proximus aims to open up a world of digital opportunities so that people can live better and work smarter. The company is at the heart of the digital revolution, delivering communication and entertainment experiences for residential consumers and enabling digital transformation for enterprises. Through its best-quality integrated fixed and mobile networks, Proximus provides access anywhere and anytime to digital services and easy-to-use solutions, and is a gateway to multimedia content. Proximus is a pioneer in ICT innovation, with integrated solutions that have a positive impact on society and the environment, based on Internet of Things (IoT), Data analytics, cloudification, and security. With 13,385 employees, all striving to offer customers a superior experience, the Group realized an underlying Group revenue of EUR 5,804 million end-2018.

Proximus (Euronext Brussels: PROX) is also active in Luxembourg through its affiliate Proximus Luxembourg and in the Netherlands through Telindus Netherlands. BICS is a leading international communications enabler, one of the key global voice carriers and the leading provider of mobile data services worldwide.

### **About Objenious**

The Internet of Things (IoT) is a new industrial revolution that impacts all businesses. Objenious, a Bouygues Telecom subsidiary, has selected LoRaWAN® technology, a global standard, in order to provide the best support to these businesses through every step of their transformation. Objenious also provides a network, an IoT platform called SPOT® (stands for Smart Portal of Things) and tailored services to meet businesses needs.

As member of the LoRa Alliance, Objenious is reinforcing its international strategy development through this partnership. This agreement is to be one among a series that covers all stakeholders who have chosen or are willing to choose LoRa technology.

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