

# Kerlink Taps Alliot Technologies to Be its UK Distributor for LoRaWAN® Equipment, Software and Services



## PRESS RELEASE

**Reading, England** and **Thorigné-Fouillard, France** – Oct. 24, 2019, 6:00 pm CEST – **Kerlink** (AKLK – FR0013156007), a specialist in solutions dedicated to the Internet of Things (IoT), and **Alliot Technologies**, the UK's leading distributor of LoRa® IoT technology, today announced that Alliot will distribute Kerlink's comprehensive package of LoRaWAN® equipment, software, and services in the United Kingdom.

This partnership enhances Alliot Technologies' product offerings and enables its partners to access the very best-in-class products available for next-day delivery. The partnership expands Kerlink's presence in the UK market through a value-added distributor.

"Alliot Technologies, the UK's No. 1 LoRa-technology distributor, is the go-to expert for the supply, design, and sourcing of IoT networks across UK industry, SMEs and municipalities, with best-in-class solutions for meeting those requirements," said Aurélien Seugnet, Kerlink's key account manager Europe. "The company's broad experience in sales and service to help customers in all major verticals quickly design and deploy Kerlink-powered LoRaWAN® networks makes it a strong partner to support our continued growth in the UK. The wide range of sensors offered by Alliot Technologies allows a full end-to-end and turnkey experience for various large markets in the UK such as smart agriculture, smart metering, or smart cities."

"As the UK's leading IoT distributor, Alliot Technologies has extensive experience enabling customers to choose the IoT solutions that are customized to meet their requirements," said Paul Hayes, product development director at Alliot. "Kerlink's end-to-end combination of design tools, carrier-grade equipment, and robust software solutions strengthens Alliot Technologies' LoRaWAN offerings and give companies and cities an all-in-one package to put the Internet of Things to work for them. We look forward to helping grow Kerlink's business throughout the UK in all the key verticals, from environmental monitoring, to smart metering, and transport and asset tracking to smart cities and, smart farming."

Kerlink's updated product family includes its new line of iSeries gateways, [Wimnet™ iStation](#) and [Wimnet™ iFemtoCell-evolution](#), both supported by [Wanasy™ Management Center](#), the robust and responsive network management software for easy operation, monitoring, updating, and management of large and small IoT networks.

Kerlink entered the UK market in 2018, and is supplying gateways and Wanasy Management Center for IoT Scotland's nationwide LPWA network in a joint effort with Boston Networks.

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## About Kerlink Group

Kerlink Group is a leading global provider of end-to-end network solutions for the Internet of Things (IoT), serving telecom operators, businesses, and public authorities worldwide. Based in Thorigne-Fouillard, France, with a U.S. subsidiary in Chicago, Kerlink is a leading global provider of LoRaWAN® network equipment, software, and services. Its growing suite of turnkey IoT services includes network planning, design, and operational management that maximizes performance of its market-leading, carrier-grade infrastructure offering. The Group, widely recognized for its IoT expertise, also continually introduces innovative value-added services, such as network-based geolocation, remote end-device management and low-power IoT reference design, which allows its customers to quickly bring to market IoT-ready devices and to imagine innovative business models to monetize their deployments. Most recently, Kerlink introduced an expanded service, solution design, as part of its growing suite of services for companies and smart cities.

In just over 11 years, more than 120,000 Kerlink installations have been deployed in more than 69 countries. Kerlink is supplying more than 330 customers worldwide, including major telcos such as Tata Communications, and service providers such as GrDF and Suez. The company's solutions are enabling major deployments in Europe, South Asia, South America, Japan, and Oceania. Kerlink, a co-founder and board member of the LoRa Alliance™, has invested more than €16 million in R&D over the past five years. It has been listed on Euronext Growth Paris since May 2016 and entered the 150 fast-growing French SMEs "EnterNext PEA-PME 150" index in 2017. In 2018, it joined the "Tech 40 index", which recognizes the top-performing tech SMEs on Euronext's markets in Amsterdam, Brussels, Lisbon and Paris.

For more information, visit [www.kerlink.com](http://www.kerlink.com) or follow us on Twitter @kerlink\_news.

## About Alliot Technologies

Alliot Technologies is the UK's leading specialist distributor of LoRa IoT products. Providing access to the very best in class products, Alliot represents the world's leading manufacturers of IoT devices, distributing their products throughout the UK and Europe. Alliot's vision is to simplify the set-up and ongoing management of IoT devices by providing services and solutions ready to be interfaced with the users' selected IT structure. With support from an expert team, Alliot empowers and inspires partners to develop innovative IoT solutions with the option to take as much or as little as they need to create and deliver their projects.



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ALKLK

EURONEXT

GROWTH

## Upcoming events

2019 Revenue: 12 February 2020, after market close

[www.kerlink.com](http://www.kerlink.com)



### Alliot press contact:

Alliot

Kate Millard

+44 (0) 1484 599544

[kate.millard@alliot.co.uk](mailto:kate.millard@alliot.co.uk)



### Financial press contact:

Actifin

Isabelle Dray

+33 (0) 1 56 88 11 29

[idray@actifin.fr](mailto:idray@actifin.fr)

### Investors contact:

Actifin

Benjamin Lehari

+33 (0) 1 56 88 11 25

[blehari@actifin.fr](mailto:blehari@actifin.fr)



### Kerlink press and market analysts contact:

Mahoney Lyle

Sarah-Lyle Dampoux

+33 (0) 6 74 93 23 47

[sldampoux@mahoneylyle.com](mailto:sldampoux@mahoneylyle.com)



[www.kerlink.com](http://www.kerlink.com)



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