

## iiote and ppm Industrial announce WebIoT collaboration

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**iiote AB and ppm Industrial AB, Sweden's leading supplier of gas detectors, gas alarms and gas analysis, start a progressive collaboration to enable connection of meters via LPWAN/3GPP to the IoT platform WebIoT.**

Team up with the very best and leading suppliers is part of iiote's global strategy to contribute to Sweden's goal of being the best in the world at using the potential for digitalization.

"In the process of enabling connected and enhance industrial products with an added value we see ppm Industrial as an expert partner. Their deep knowledge in gas measurements, gas alarms and gas analysis are an important part of industrial applications that need smart IoT solutions." says Bertil Moberg, Head of IoT-Solutions at iiote.

Robert Spertina, CEO and Head of IoT at iiote comments: "Jointly we will create customer solutions that can be applied to all existing and new installations all over Sweden. The solutions will use traditional mobile connections as well as LPWAN / LoRaWAN. We see a great potential in this exciting and important collaboration".

"Currently our solutions with sensors monitoring and analysing only locally will now be expanded and connected to iiote's WebIoT cloud platform and complement our offering in a very important way and add great customer benefit." says Staffan Nilsson Technical Sales South / Area Sales Manager South.

Fredrik Nordberg, CEO of ppm Industrial comments: "We have spent some time searching for the right partner with experience and competence within IoT and LPWAN. This collaboration increases our presence in the Nordic region, and both strengthens and broadens our offering. We are now taking an important step from smart factories to smart cities with iiote as a partner".

### About iiote AB

**iiote** work with companies, organizations and municipalities in implementing IoT in their business, from analysis need and strategy to planning, implementation and system integration. iiote has expertise in IoT, IT and Telecom, combined with industry-specific skills from the construction, machinery and automotive industries. iiote integrates solutions that drive the development of simple and innovative IoT in the community. This is enabled by radio systems that use low-energy technology, Low Power Wide Area Networks (LPWAN).

Contact: Robert Spertina, CEO and Head of IoT, phone +46 70 797 67 88, robert.spertina@iiote.com

### About ppm Industrial AB

**ppm Industrial** Sweden's leading supplier in gas detectors, gas alarms and gas analysis. We are a privately owned company that started in 1991 and headquartered in Gothenburg with regional offices in the Stockholm and Malmö regions. With specified equipment and regular maintenance, we can help our customers to ensure a safe working environment for production, health risks and environmental impact. We have a complete range of products, service and training in gas measurement, gas alarms and gas analysis, monitoring of explosive and toxic gases, gas data loggers for long-term monitoring, gas chromatographs, gas leak detection etc. And of course, we offer service on all our products.

Contact: Mathias Ström, Sales Director, phone +46 70 100 78 70, mathias.strom@ppmindustrial.se