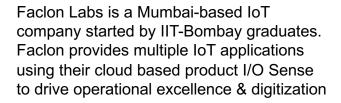
DIGITIZATION OF ASSETS FOR THERMAL AND ENVIRONMENTAL MONITORING IN MANUFACTURING, PHARMA AND PROCESS INDUSTRIES

MULTITECH, ONENETWORK, FACLON LABS

LoRaWAN® Live! New Delhi, India October 17, 2019







MultiTech designs, develops and manufactures data communications equipment for the industrial Internet of Things — connecting physical assets to business processes to deliver enhanced value.

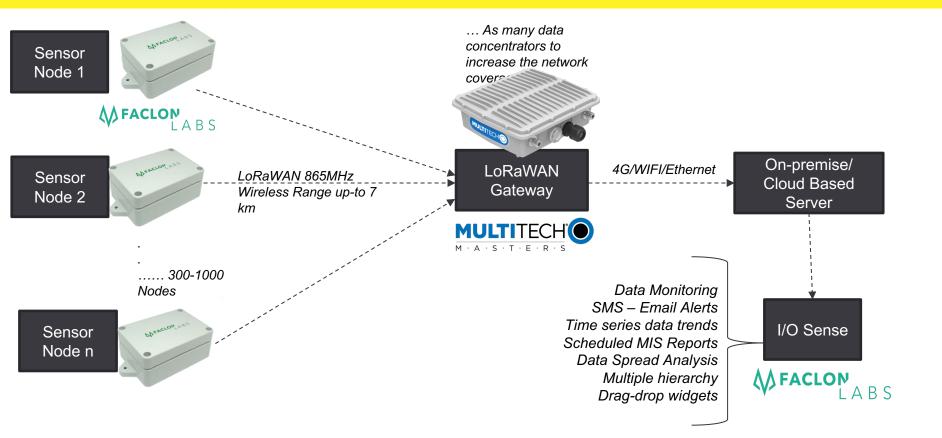




Infrastructure	Data	Value
Cold Chain	Ambient Temperature	 To maintain and improve the shelf-life & quality of temperature-controlled pharma & agro-products Real-time monitoring and alerts for enabling pro-active management in order to reduce wastage
Substations and Electric Panels	Surface Temperature	 To reduce downtimes, electrical failure & equipment damage due to heating Data monitoring, trends & alerts of switch gears, bus-bars will help the electrical operator to smartly prioritize the maintenance
Offices, Classrooms	Ambient Temperature, Humidity, VOC & CO2	 Air quality monitoring to ensure health, productivity & performance for the employees & students The data also serves as in important metric for HVAC and air conditioning operators to prioritize their maintenance and reduce operating cost









LoRa Alliance

- Energy Efficient: Battery Based Runtime > 5 years. No external power required.
- **Installation Effectiveness:** No location constraints due to long range. No wiring/cabling for communication and power supply.
- Stable Data Connectivity: Private Wireless LoRaWAN Network with 100% uptime.
- **Long Range:** LoRaWAN offers very long range compared to other RF-technologies. Providing much needed flexibility and network coverage.
- **Wireless Communication:** Wireless and long range offers cost-effectiveness. Also, star topology offers lesser number of internet connections (gateways).
- Cost-effectiveness: Lesser stakeholders, equipment, skill & time required for end-to-end implementation.
- Value focused features: Easily consumable UI/UX, features are enabled to drive clear value & ROI.





Surface Temperature profiling of Busbars in HT-LT panels using enterprise private LoRaWAN network for data collection

Key Advantage

- Problem: Equipment damage & un-planned trips in Busbars due to over heating & high currents
- Implementation: Cost effective & Maintenance friendly with battery based nodes (Temperature transmitters), long range & wireless LoRaWAN network
- Solution: Alerts & escalation to proactively resolve the critical temperature conditions
- Results: Reduced electrical downtimes and equipment damage
- ROI: 6 Months





CASE STUDY: HERO

Ambient Temperature, humidity & VOC profiling of paintshops of Hero using enterprise private LoRaWAN network for data collection

Key Advantage

- Problem: Damage caused painted vessels due to un-favourable ambient conditions
- Implementation: Cost effective & Maintenance friendly with battery based nodes, long range & wireless LoRaWAN network
- **Solution:** Data monitoring, trends, reporting, alerts & escalation to proactively resolve/manage the critical ambient conditions
- Results: Reduced wastage
- ROI: 3 Months





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