

Klika Tech Joins LoRa Alliance® To Accelerate Development of LPWAN IoT Products and Services

FEBRUARY 2, 2020 – **MIAMI, FLORIDA** – <u>Klika Tech, Inc.</u> an end-to-end developer of Internet of Things (IoT), Cloud-native and Big Data solutions has joined the <u>LoRa Alliance</u>[®], the global association of companies backing the open LoRaWAN[®] standard for IoT low-power wide-area networks (LPWAN).

Klika Tech will support the LoRaWAN ecosystem and development of technical standards for IoT connectivity in addition to providing members hands-on expertise developing LPWAN solutions for customers, including wirelessly connecting battery powered devices for edge-to-cloud regional, national, or global networks.

"We look forward to Klika Tech's contributions to the LoRa Alliance and their experience in developing end-to-end solutions," said **Donna Moore**, CEO and Chairwoman of the LoRa Alliance. "Solution providers are an integral part of our member ecosystem, having first-hand experience across a wide range of LoRaWAN deployments. With our focus as an alliance on zero touch and ease of deployments to scale IoT, Klika Tech is well-positioned to support our efforts to advance LoRaWAN in the market."

"We are pleased to see Klika Tech bringing their already proven experience in IoT to the LoRaWAN ecosystem for scalability, efficiency, and security."

- LoRa Alliance

The LoRa Alliance is an open, nonprofit association whose members collaborate and share expertise to develop and promote the LoRaWAN standard which is the de facto global standard for secure, carrier-grade IoT LPWAN connectivity. The LoRaWAN standard has been deployed by more than 150 major mobile network operators globally, and connectivity is available in more than 160 countries with continual expansion.

"Working among the LoRa Alliance membership enables us to better develop and promote technology and projects using LoRaWAN and continue to provide our customers with the latest solutions for maximum efficiency," said **Gennadiy M Borisov**, Klika Tech President and Co-CEO. "As a member of the LoRaWAN ecosystem, we are on the front lines of advancing Low Power Wide Area Networks and enabling large scale deployments with interoperability across service providers and vendors."

Klika Tech has developed several consumer and commercial customer projects that leverage the LoRaWAN standard for IoT LPWAN. As an Amazon Web Services (AWS) Advanced Consulting Partner with AWS IoT Competency status, Klika Tech co-developed with Quext, an loT platform built on AWS to provide multi-unit property owners a cost-effective and streamlined approach for creating smart apartment ecosystems.

"Klika Tech's expertise in LoRaWAN helped us achieve system scalability, device expandability, and security as part of our goal to make smart living more accessible in the multi-family space," said **Tray Johnson**, VP of Innovation, Quext. "LoRaWAN is at the core of our holistic all-in-one apartment technology and our system's ability to deliver unprecedented value for both property owners and residents."

The Quext IoT smart hub solution was featured as part of the worldwide launch of <u>AWS IoT</u> <u>Core for LoRaWAN®</u> during AWS re:Invent 2020 for the innovative integration of gateways using LoRaWAN within a custom smart thermostat, and is featured in the <u>AWS IoT Solution Center</u>.

"The collaboration with Quext illustrates Klika Tech's expertise integrating AWS services and LoRaWAN to help customers quickly and cost effectively bring their LPWAN IoT projects to life," said **Karthik Ranjan**, LoRa Alliance Board Member and LoRaWAN Ecosystem Leader at Amazon Web Services, Inc., who is responsible for driving LoRaWAN ecosystem strategy for AWS IoT. "We are pleased to see Klika Tech bringing their already proven experience in IoT to the LoRaWAN ecosystem for scalability, efficiency, and security."

About Klika Tech

Klika Tech is an IoT & Cloud-native product and solutions development company headquartered in the U.S. with development and management locations across North America, Europe, and Asia. Founded in 2013 by business-oriented technologists, Klika Tech co-creates end-to-end hardware, embedded, and software solutions for wearables, smart home/building/city platforms, connected healthcare, smart retail, connected agriculture, asset tracking, automotive, smart mobility, and cloud IoT hub integrations. Klika Tech is an AWS IoT Competency and an Advanced Consulting Partner with Service Delivery Designations for AWS IoT Core, Amazon API Gateway, AWS CloudFormation, and AWS Lambda.

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