

# Kerlink and Takumi Shoji Announce Distribution Agreement to Deliver Turnkey Solutions and Support the LoRaWAN® Market Expansion in Japan.



## PRESS RELEASE

**Thornigné-Fouillard**, France – Sept. 6, 2022, 8:00 a.m. CEST – [Kerlink](#) (ALKLK-FR0013156007), a specialist and global leader in solutions dedicated to the Internet of Things (IoT), and [Takumi Shoji Co. Ltd.](#), a leading Japanese IT trading company with a portfolio ranging from semiconductors to IoT system equipment, today announced their partnership to promote, sell and support Kerlink's solutions for the Japanese IoT market.

Established in 1976 as a trading company selling semiconductor electronic components, the company specializes in offering the world's best semiconductors and IoT systems. Its network of business partners in Japan includes more than 2,000 companies, and as an independent trading company, it collaborates with nearly 650 semiconductor manufacturers and distributors in Japan and overseas. The company aims at offering optimal solutions based on market conditions and product trends. In addition, thanks to its own inventory, Takumi Shoji is able to respond to any orders – even for small quantities – for parts and materials procurement by using its wide supplier network and top-shelf in-house inventory.

Kerlink is a leading provider of end-to-end network solutions for the Internet of Things, serving telecom operators, private businesses and public authorities worldwide. Its growing suite of turnkey IoT services includes network planning, design and operational management, as well as value-added application layers that maximizes performance of its market-leading, carrier-grade infrastructure offering.

"Japan shows a very promising outlook for LoRaWAN® network deployments, and Takumi Shoji, as a distributor of Semtech products, is already well aware of the high potential of LoRa® technology," said Kilian Haloiseau, Kerlink's vice president for Japan. "Leveraging its long experience in the industry, Takumi Shoji is quick to identify and respond to new market opportunities, and they are eager to add new value-added solutions to their portfolio. We look forward to strengthening our partnership with them to provide a high level of support and service to our clients."

"Kerlink has been a core member of the LoRa Alliance™ since its inception and has grown to become the global leader in industrial-grade LoRaWAN® gateways," said Shin Nohara, deputy general manager of the Advanced Product Sales Division at Takumi Shoji. "As a Kerlink distributor, we will do our best to provide high quality LoRaWAN®-based solutions and answer the needs of the rapidly expanding IoT market in Japan."

## About Kerlink

Kerlink Group is a leading global provider of end-to-end connectivity solutions for designing, deploying, and operating public & private low power/wide area (LPWA) Internet of Things (IoT) networks. Its comprehensive product portfolio includes industrial-grade network equipment, best-of breed network core, operations and management software, value-added applications, and expert professional services, backed by strong R&D capabilities. Kerlink specializes in enabling future-proof intelligent IoT connectivity for three major domains: Smart City & Quality of Life – urban operations, utilities & metering, retail & public places, infrastructure & hubs, health; Smart Building & Industry – buildings & real estate, industry & manufacturing, asset monitoring & tracking, and Smart Agriculture & Environment – precision agriculture, cattle monitoring & farming, environment & climate, and wildlife protection. More than 140,000 Kerlink installations have been rolled out with over 350 clients in 70 countries. Based in France, with subsidiaries in the US, Singapore, India and Japan, Kerlink is a cofounder and board member of the LoRa Alliance® and the uCIFI Alliance™. It is listed on Euronext Growth Paris under the symbol ALKLK.

For more information, visit [www.kerlink.com](http://www.kerlink.com) or follow us on our social media – Twitter @kerlink\_news, LinkedIn #Kerlink, YouTube – Kerlink.

## About Takumi Shoji

Founded in 1976, Takumi Shoji is a leading reseller of semiconductors, electronic components and IoT systems. Based in Japan, with 16 domestic branches and 5 international subsidiaries located in Hong Kong, San Francisco, Singapore, Shanghai and Taipei, Takumi Shoji works with a large number of Japanese and overseas companies to offer a wide range of top-shelf products and services.

Company name: Takumi Shoji Co., Ltd.

Capital: 100 million yen (as of July 12th, 2022)

Head office: Shinjuku Square Tower 29F, 6-22-1 Nishi-Shinjuku, Shinjuku-Ku, Tokyo 163-1129

President: Chujiro Mukunoki

Employees: 255

Website: <https://www.takumic.co.jp/>



### Financial Press Contact :

Actifin  
Isabelle Dray  
+33 (0) 1 56 88 11 29  
[idray@actifin.fr](mailto:idray@actifin.fr)



### Business Analyst & Press Contact :

Mahoney Lyle  
Sarah-Lyle Dampoux  
+33 (0) 6 74 93 23 47  
[sldampoux@mahoneylyle.com](mailto:sldampoux@mahoneylyle.com)



### Business, communication & marketing contact :

Shin NOHARA  
Tadao HIRAI  
+81-(0)3-3343-9612  
[shin.nohara@takumic.co.jp](mailto:shin.nohara@takumic.co.jp)  
[hirai@takumic.co.jp](mailto:hirai@takumic.co.jp)

### Investors Contact :

Actifin  
Benjamin Lehari  
+33 (0) 1 56 88 11 25  
[blehari@actifin.fr](mailto:blehari@actifin.fr)



### Upcoming events

S1 2022 Revenue, September 20 2022, after market close

[www.kerlink.com](http://www.kerlink.com)



[www.kerlink.com](http://www.kerlink.com)



kerlink



@kerlink\_news



Kerlink