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## TWTG - PRESS RELEASE

## Actility and TWTG form partnership to strengthen Industrial LoRaWAN® solutions.

Customers benefit from ready-to-use connectivity and easy integration

**Rotterdam & Paris, 2nd February 2023.** Actility and TWTG are excited to announce they have formed a partnership, which will open opportunities for more and wider LoRaWAN® applications by offering partners and customers clear benefits. Wirelessly connecting devices to the internet and managing communication between end-node devices and network gateways, is increasingly in demand for industrial applications. Both partners are firm believers that this revolutionises how industrial sites implement their digitalisation strategy.

Actility Group is a leader in Internet of Things (IoT) infrastructure and geolocation services, demonstrating 10+ years of field experience in all regions of the world, with over 50 public networks and thousands of private networks. Dutch scale-up TWTG is at the vanguard of Industrial IoT solutions and has become market leader in LoRaWAN®-based sensors with IECEx / ATEX certification.

The partnership enables both companies to grow further in delivering dedicated I-IoT solutions to their customers. TWTG joins Actility's <u>Ignite Partner Program</u> and <u>ThingPark Community</u>, whereas Actility increases its base in industrial solutions, notably in the <u>Energy industry</u>. A fine example of an industrial IoT use case, from TotalEnergies, has been <u>presented at the LoRaWAN World Expo 2022</u>. Customers implementing industrial solutions based on LoRaWAN® can now benefit from ready-to-use connectivity and easy integration.

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Key in the partnership is Actility's ThingPark® IoT platform, a multi-technology, open, hardware agnostic IoT platform allowing to deploy Low Power Wide Area Networks (LPWAN) worldwide. It offers a large LoRaWAN® product portfolio, which now also includes TWTG's market leading sensors. ThingPark is open, hardware agnostic and supports all leading LoRaWAN® gateways, providing seamless administration interfaces and ensuring that partners can always use the hardware best suited for their use case, country of deployment, and budget. ThingPark implements open standard APIs and connectors to all leading IoT cloud platforms.

"The partnership enables us to increase the visibility of TWTG's Industrial IoT solutions in the international IoT ecosystem. Actility's pioneering role in specifying new LoRaWAN® features and the technical network know-how are held in high regard by us. We look forward to working with our new partners and delivering exceptional results for our customers. TWTG's NEON Vibration Sensor and Temperature Transmitter are now fully integrated into the ThingPark platform, making it very easy for new customers to get started with vibration and temperature measurement, enabling them to improve onsite safety and efficiency." said John Tillema, CTO and co-founder of TWTG.

Olivier Hersent, CEO at Actility Group, is excited about having TWTG as a partner: "TWTG is a strong and trusted brand in the industrial application of LoRaWAN® sensors, in particular in the Energy Industry. Our joint work will help us deliver compelling solutions to the IoT world."

One immediate advantage of the partnership for those interested in Industrial IoT solutions is an expert seminar in which both Actility and TWTG will participate:

On 13th March 2023, TWTG will partner with Actitlity to host the next TWTG Insight Event under the theme of Meet the LoRaWAN® Experts. The seminar, at TWTG's HQ in Rotterdam, provides an opportunity to meet some of the industry's leading experts within the current Industrial IoT space. Master classes will take place to address how to make implementing LoRaWAN® solutions easy and accessible. This event is aimed at individuals, who are involved in digitisation programmes and would like to hone their knowledge of LoRaWAN® in general.

More information on the Meet the LoRaWAN® Experts Seminar and how to apply can be found here.

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## **About Actility**

Actility is a world leader in Low-Power Wide-Area Networks (LPWAN) industrial-grade connectivity solutions for the Internet of Things. Actility provides its ThingPark™ platform and network technology to deploy, operate and maintain public and private wireless IoT networks within a unified, scalable and versatile network infrastructure. The vast majority of nationwide LoRaWAN® network service providers (over 50) and hundreds of companies trust ThingPark™ all over the world. Through its subsidiary Abeeway, Actility also provides patented ultra-low power tracking solutions. ThingPark Market offers the largest selection of interoperable IoT gateways, devices and applications to simplify and accelerate deployment of use cases.

Contact us here: <a href="https://www.actility.com/contact">https://www.actility.com/contact</a>



## **About TWTG**

TWTG is I-IoT. TWTG is the market leader in Industrialised (IECEx / ATEX) LoRaWAN® sensors. Launched in 2012, the company has become known for its green <a href="NEON">NEON</a>
<a href="LoRaWAN® products">LoRaWAN® products</a> that solve industrial use cases. These wireless, battery-powered sensors revolutionise how industrial sites implement their digitalisation strategy.

Based in Rotterdam, the Netherlands (HQ) and Houston, US - As specialists in building IECEx / ATEX certified solutions for complex markets such as the oil and gas, petrochemical and utility sectors, <a href="TWTG's devices contribute">TWTG's devices contribute</a> to greater accountability and environmental responsibility, while making facilities safer and increasingly efficient.



For interview requests, photo requests or more information:

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